



BUSINESS BROKERAGE SERVICES



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ABOUT US

At SVN | Saunders Ralston Dantzler Real Estate, we are proud to offer business sales services to our clients. Whether you are a company looking to sell, someone looking to acquire a proven business within the Florida market, or a business owner wishing to receive a valuation of their business, our team has the expertise and skill to meet your needs. Our approach to selling a business is hands-on and personal. We want to understand as many aspects and components of your business as possible. In order to properly value the business, we have to look at more than just the financial statements.

SVN | Saunders Ralston Dantzler focuses on two main areas: commercial real estate and agricultural land. Our company is one of the leading land brokerages in the Southeast and is one of the top commercial real estate companies in the Lakeland area. While our office specializes in real estate, our business sales team brings a wealth of business and financial knowledge to the table which further adds to the services and value provided to you during the sale or purchase of a business.

OUR TEAM

Our team is made up of two registered Florida real estate sales advisors, Tyler Davis and Larry Montanus. Both advisors have specialized skill sets in financial accounting and experience holding senior executive positions. Together, they help customers navigate any level of business needs to lead to the best resolution.



LARRY MONTANUS

Having held several senior executive positions, Larry Montanus has an extensive business history. He served as president and COO of the publicly traded Orange-co Inc, and as Florida Citrus

Operations Manager for Procter & Gamble where he spent a total of 16 years. Continuing his leadership, Larry served as an Executive VP of Europe's largest packaging company based in Paris where he was responsible for restructuring the company through a series of acquisitions and divestitures totaling almost \$800 million. Larry's education includes a Bachelor's of Arts in Economics from the University of Cincinnati, and an MBA from the Wharton School of Finance/ University of Pennsylvania.

Larry Montanus
Advisor
863.812.4670
larry.montanus@svn.com



TYLER DAVIS

Tyler Davis worked over 5 years at PricewaterhouseCoopers accounting firm where he provided tax accounting and consulting services to some of the largest

public and private companies in the country. He graduated summa cum laude with his Bachelor's degree in Accounting from Samford University and received his Masters in Taxation from The University of Alabama where he was awarded a University Fellowship. Together, our team has the experience, knowledge, and dedication to effectively work with you in buying or selling a business.

Tyler Davis
Asset Manager & Associate Advisor
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GET STARTED

If you are looking at buying or selling a business in Florida, or just want to consider your options, contact Larry Montanus or Tyler Davis. We will then schedule an initial meeting to learn more about you and your business goals.

From there, we can begin the process of confidentially marketing your business or finding the perfect business for you to acquire. You can rest assured that confidentiality will remain a priority throughout the process.

1 CONTACT US

Email or call Larry Montanus and Tyler Davis to set up an appointment.

2 IDENTIFY GOALS

During the meeting we will discuss and strategize what is best for your business.

3 MARKET YOUR BUSINESS

Develop a personalized marketing and sales outline to find the strategic approach.

CONFIDENTIALITY AGREEMENT

Our business brokerage team will do whatever it takes to sell your business while ensuring confidentiality. Given our experience working with publicly-traded companies in the past where keeping transactions a secret is not only important but is also a legal requirement, we will take steps to ensure that your transaction remains confidential.

RESOURCES

MARKETING PRESENCE

Our marketing presence has been well-curated and established over many years of consistent investment in time, technology and talent. In the Land and Commercial Brokerage brochures, you can read specific details about our arsenal of marketing strategies. We are confident that our work in print, direct, digital, and content marketing is unrivalled in the industry.

- Brand Recognition
- Blog Articles
- Optimized Website
- Community Partners

INDUSTRY AFFILIATIONS

We are the only commercial and land real estate agency in Polk County with memberships in all of the professional organizations below. We continue to stay updated on guidelines and standards of practice in the industry. These organizations include CCRP, CPM, CRE, SIOR, IREM, RICS, ULI and CCIM.

Many of our agents have completed extensive training and carry certifications including the highest accreditation of CCIM, a Certified Commercial Investment Member. This is reflected not only the caliber of our agents but also provides extensive networking opportunities not available to brokers without the designation.

